

To Whom It May Concern:

I am writing to you today to share my concern regarding the practice of building towers in close proximity to existing towers. American Tower (ATC) believes that building such towers is unnecessary, short-sighted and reckless. It harms existing landlords, needlessly clutters otherwise peaceful neighborhoods, wastes precious resources and does nothing to improve the coverage, capacity or quality of today's stressed wireless networks. It could even delay the badly needed deployment of next-generation wireless technologies. This practice is not sustainable or scalable, is bad for our communities and bad for our country, and reflects poorly on the entire wireless industry. At ATC, we pride ourselves on conducting our business in an ethical and professional manner in each of the 16 countries where we operate, and we care about the communities we serve. It is also important to us that the vendors we work with share these core values. It is for these reasons that we have decided that we will no longer work with vendors who choose to participate in this destructive and harmful practice.

We are reaching out to you as a trusted vendor and partner of ATC. We understand you have a choice as to who you do business with and we hope you choose to support our industry and continue your partnership. Enclosed with this letter is a First Amendment to Master Contractor Agreement—an amendment to our existing agreement by which we are asking you to not participate in the development of any new towers that are within a half mile of an existing ATC site. Given the circumstances, we believe this request is fair, reasonable and straightforward and we will not accept revisions to the amendment. We ask that you return the amendment via DocuSign to us by June 15, 2018. Failure to return by the

deadline will result in an immediate change to your vendor approval status, up to and including removal of the ability to be

hired for work directly by ATC and the ability to access any ATC site on behalf of others.

No new work that violates the terms of the amendment can be accepted after execution of the amendment. You will have

until August 17, 2018 to complete any work you may have in progress on sites that are not in line with this amendment. If

there is a special circumstance that will cause previously awarded work to go beyond August 17, you must disclose this in

advance to vendor.compliance@americantower.com. Upon receipt, ATC will evaluate the declaration to determine

whether it is acceptable or necessitates a change in vendor approval status.

Once executed, if you are found to be in violation of the terms of the amendment, you will receive a notice of default and

you will immediately lose your vendor approval status.

If you choose not to continue your partnership with us, we do understand. However, we will shift our focus to companies

that support us and our industry by directing our work to those that sign the amendment and by revoking at our discretion

the ability of non-signing vendors to access our sites in any capacity.

Should you have any questions or concerns about this request, please feel free to contact me.

Sincerely,

Jared Morley

Director – Supply Chain

919-466-5551

jared.morley@americantower.com ATC MCA First Amendment: Non-competition, rev. 5/30/18