



June 19, 2018

[Placeholder for company name]

To Whom It May Concern:

We've listened to your input, and that of our wireless carrier customers, and their concern that our contractor program announced in our May 31 letter would potentially impact their ability to deploy network enhancements on American Tower assets. In response, we have decided effective immediately, not to go forward with implementing the First Amendment to Master Contractor Agreement and by this letter are giving you notice of this decision.

While we think this change reflects the right approach at this juncture, American Tower still strongly believes the proliferation of proximate towers to existing towers could result in future regulation and local zoning changes that impede the deployment of necessary infrastructure. However, we continue to support our customers' efforts to enable the next-generation of wireless technologies and are committed to working in partnership with you to achieve this result.

Thank you to the contractors that signed the amendment, expressing their support for our program and our industry. In addition, we appreciate the valuable feedback received from our customers and our contractors. Should you have any further feedback, questions or concerns, please feel free to contact me.

Sincerely,

Jared Morley  
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